

The Independent on Saturday is entertaining, informative and sporty. It's the most popular, must-read English Saturday newspaper in KwaZulu-Natal. It's your guide to being UP to date and having fun, whether you're staying in or going out. It's the perfect way to start the weekend; it's a case of "Miss the IOS, miss the weekend."

TARGET MARKET: KZN's LSM 7 – 10 readers.

THE INDEPENDENT ON SATURDAY	 MAIN BODY (pe 	er single co	lumn centimetre)
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BLACK & WHITE	1 SPOT COLOUR	2 SPOT COLOUR	FULL COLOUR
R141.46	R176.83	R198.05	R226.34

ENTERTAINMENT DIRECT

BLACK & WHITE	1 SPOT COLOUR	2 SPOT COLOUR	FULL COLOUR
R109.32	R136.66	R153.06	R174.92

LEISURE FINDER (per line)

BLACK & WHITE	
R26.32	

PREMIUM POSITIONS (minimum 28 day's notice of cancellation)

B/W, SPOT OR FULL COLOUR	excl.VAT	Incl.VAT
Front page ear	R2 585.90	R2 973.79
Front page solus (10x10 or 23x3)	Full colour + 100% loading	
GUARANTEED POSITIONS		
Page 3 (max 20x10)	+25%	

Page 5 (max 20x10) +20% Page 7 Back page (max 20x10) +20%

= 36mm

= 377 mm

+15%

COLUMN WIDTHS

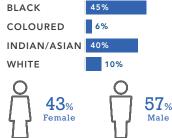
1 column = 74mm 2 columns 3 columns = 112 mm4 columns = 150 mm= 188mm 5 columns 6 columns = 226mm 7 columns = 264mm 8 columns = 302mm = 339mm 9 columns

MAXIMUM ADVERTISING SPACE:

 $54 \text{cm} \times 10 \text{ col } (37,9 \text{cm})$

READERSHIP: 143 000 **PRINT:** 125 000 / **CIRCULATION:** 24 927

READER DEMOGRAPHICS:



HOUSEHOLD INCOME:

R20K+	35%
R10K to R19 999	24%
R5K to R9 999	18%
UP to R4 999	23%



BOOKING/CANCELLATION AND MATERIAL DEADLINES

DEADLINES

10 columns

MAIN BODY Booking: Pre-payment: 2pm, 6 working days prior to publication.

Account: 4pm, 5 working days prior to publication. Ad Material: Hard Copy: 10am, 3 working days prior to publication.

Complete: 2pm, 2 working days prior to publication.

Cancellations: 3pm, 3 working days prior to publication.

PERSONAL Bookina:

FINANCE

Pre-payment: 2pm, 6 working days prior to publication. Account: 4pm, 5 working days prior to publication.

Ad Material: Hard Copy: 10am, 3 working days prior to publication.

Complete: 2pm, 2 working days prior to publication.

Cancellations: 3pm, 3 working days prior to publication.

READER AGE:

50+ 35 - 49 25 - 34 15 - 24





62% Responsible for day-to-day purchases