KWAZULU-NATAL / The Mercury Rates 2020



The Mercury is positioned to appeal to achievers with a high disposable income, and the upwardly mobile. This includes professionals, business people, opinion makers, political leaders, public servants, academics as well as sports and arts enthusiasts. Its readers recognise that they should be plugged into their city, province, country and indeed the world to inform their decision-making and achieve success.

TARGET MARKET: KZN's LSM 8 – 10 readers.

THE MERCURY, LIFES	TYLE & NETWORK	🕻 (per single	column centim	etre)
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BLACK & WHITE	1 SPOT COLOUR	2 SPOT COLOUR	FULL COLOUR
R122.30	R152.88	R171.23	R195.69

INDEPENDENT MOTORING

BLACK & WHITE	LACK & WHITE 1 SPOT COLOUR		FULL COLOUR
R138.18	R138.18	R138.18	R138.18

ENTERTAINMENT DIRECT

BLACK & WHITE	1 SPOT COLOUR	2 SPOT COLOUR	FULL COLOUR
R113.93	R142.42	R159.50	R182.29

LEISURE FINDER (per line)

BLACK	&	WHITE	

R26.56

PREMIUM POSITIONS (minimum 28 day's notice of cancellation)

B/W, SPOT OR FULL COLOUR Front page ear Front page semi solus (23x3) Front page semi solus (6x7) Network front page solus (12x7) Good Life front page solus (12x7)	excl.VAT R2 274.70 R27 003.84 R10 520.11 Full colour, no loading Full colour, no loading	Incl.VAT R2 615.91 R31 054.42 R12 098.19
GUARANTEED POSITIONS		
Page 3 (max 15x10)	+25%	
Page 5 (max 20x10)	+20%	
Page 7	+15%	
Back page (max 20x10)	+20%	

COLUMN WIDTHS

1 column	= 36mm	
2 columns	= 74mm	
3 columns	= 112mm	MAXIMUM
4 columns	= 150 mm	* DVEDUICING
5 columns	= 188mm	ADVERTISING
6 columns	= 226mm	SPACE:
7 columns	= 264mm	
8 columns	= 302 mm	54cm x 10 col (37,9cm)
9 columns	= 339 mm	
10 columns	= 377mm	

BOOKING/CANCELLATION AND MATERIAL DEADLINES

DEADLINES		
MAIN BODY	Booking:	Pre-payment: 4pm, 4 working days prior to publication.
		Account: 4pm, 3 working days prior to publication.
	Ad Material:	Hard Copy: 4pm, 3 working days prior to publication.
		Complete: 10am, 2 working days prior to publication.
	Cancellations:	4pm, 2 working days prior to publication.
GOODLIFE	Booking:	Pre-payment: 10am, 5 working days prior to publication.
(Friday)		Account: 10am, 4 working days prior to publication.
	Ad Material:	Hard Copy: 4pm, 3 working days prior to publication.
		Complete: 4pm, 2 working days prior to publication.
	Cancellations:	12pm, 3 working days prior to publication.
NETWORK	Booking:	Pre-payment: 4pm, 4 working days prior to publication.
(Wednesday)		Account: 10am, 3 working days prior to publication.
·	Ad Material:	Hard Copy: 4pm, 2 working days prior to publication.
		Complete: 4pm, 2 working days prior to publication.
	Cancellations:	12pm, 2 working days prior to publication.

READERSHIP: 269 000 **PRINT:** 98 000 / **CIRCULATION:** 24 464 / **DIGITAL:** 155 796

READER DEMOGRAPHICS:

BLACK		31%	
COLOURE	D	5%	
INDIAN/A	SIAN	28%	
WHITE		36%	
	8% nale		62% Male

HOUSEHOLD INCOME:

R20K+	58%
R10K to R19 999	19%
R5K to R9 999	13%
UP to R4 999	10%



READER AGE:

50+	30%
35 - 49	28%
25 - 34	28%
15 - 24	14%



